



PAMPLIN COLLEGE OF BUSINESS
REAL ESTATE
 VIRGINIA TECH.

Bachelor of Science in Real Estate (BSRST)
Real Estate for Commercial Properties Major
 Blackwood Program in Real Estate

For students entering under UG Catalog 2023-2024

I. BS Real Estate Common Degree Core Requirements (21 credits)

#REAL 1004 Discovering Real Estate	2__
#REAL 1014 Careers in Real Estate (Co: 2004 or UAP 2004)	1__
#REAL/UAP 2004 Principles of Real Estate	3__
ACIS 2115 Principles of Accounting (Sophomore standing)	3__
#REAL 2044 Professional Development in Real Estate (Pre: 1014)	3__
#REAL 3024 Applied Real Estate Development ¹ (Pre: (REAL 2004 or UAP 2004), (REAL 2034 or BIT 2405), (ECON 2004 or AAEC 1005))	3__
#REAL/FIN 3044 Financing Real Estate Projects ¹ (Pre: (2034 or BIT 2404), (AAEC 1005 or ECON 2005))	3__
#AAEC 4754 Real Estate Law (Junior standing)	3__

II. Real Estate for Commercial Properties Major Requirements (18-24 credits)

COMM 2004 Public Speaking ² (Sophomore standing)	3__
#REAL 2034 Real Estate Data Analysis ³ (Pre: (UAP 2004 or REAL 2004), (REAL 2014 or REAL 1014))	3__
#REAL/MKTG 3034 Real Estate Market Analysis ¹ (Pre: 2034, (AAEC 1005 or ECON 2005))	3__
#ENGL 3764 Technical Writing (Junior standing. Pre: 1106 or 1204H or COMM 1016)	3__
#PM 4684 Leasing Commercial Property (Junior standing)	3__
#REAL 4075 Commercial Real Estate Studio ^{1,4} (Pre: 3024, 3034)	3__
#REAL 4076 Commercial Real Estate Studio (Pre: 3044, 4075)	3__
#Choose one:	3__
BC 2014 Construction Principles (Pre: 1224)	
GEOG 2084 Principles of Geographic Information Systems	
MGT 2354 Teams, Leadership, and Business: Cultivating Excellence (Sophomore standing)	
REAL 3954 Study Abroad (must be 3-credit course)	
REAL 4064 Real Estate Appraisal (Senior standing. Pre: 3044 or FIN 4154)	
PM 4644 Advanced Property & Asset Management (Pre: (2674 or 3674), 4964)	

III. Real Estate Electives (21 hours; at least 9 credits at the 3000 or 4000 level)

Students must have a restricted elective plan of study approved by their real estate advisor by fall of their third year. It must consist of a declared double major or minor related to a focused area of study related to commercial real estate. Students who are double majors may substitute courses from their other major for restricted electives if the courses are not real estate requirements in Sections I and II above.

_____ 3__	_____ 3__	_____ 3__
_____ 3__	_____ 3__	_____ 3__
_____ 3__		

¹ Graduation requirement: Students must achieve a grade of C- or higher in REAL 3024, REAL 3034, REAL 3044 and REAL 4075.

² COMM 2004 is only required if students do not take COMM 1015-6 for Pathways Concept 1f.

³ BIT 2405 is a substitute for Pamplin students double majoring and real estate is not their first major.

⁴ REAL 4075-4076 must be taken in sequence; Fall/Spring of the same academic year or Spring/Fall of the same calendar year.

IV. Pathways to General Education (36-42 credits)

The total number of credits will vary depending on whether the Pathways courses are used to meet departmental requirements, but the credits may not be counted twice. (36 credits with REAL requirements ENGL 3764 satisfying Concept 1a and REAL 2034 satisfying one Concept 5f course, and a Pathways course is selected that satisfies Concepts 2 and 7.)

Concept 1 – Discourse (9 credits)		
1f – Foundational (6 credits)(COMM 1015-6 recommended)	3	3
1a – Advanced/Applied (3 credits) (ENGL 3764 required for major)	3	
Concept 2 – Critical Thinking in the Humanities (6 credits)		3 3
(1 course should double count with Concept 7) ⁵		
Concept 3 – Reasoning in the Social Sciences (6 credits)		3 3
(ECON 2005-6 or AAEC 1005-6 are required)		
Concept 4 – Reasoning in the Natural Sciences (6 credits)		3 3
Concept 5 – Quantitative and Computational Thinking (9 credits)		
5f – Foundational (6 credits)	3	3
(MATH 1524 recommended and REAL 2034 required Core course)		
5a – Advanced/Applied (3 credits) (SPIA 2104 recommended)	3	
Concept 6 – Critique and Practice in Design and the Arts (6 credits)		
6a – Arts (3 credits)	3	
6d – Design (3 credits) (MGT 2064 recommended)	3	
Concept 7 – Critical Analysis of Identity and Equity in the United States (3 credits) ⁵		3

**V. Free Electives (Remaining credits required to complete 120 credits required for degree)
 (9-21 hours needed to reach 120 hours depending on courses taken to satisfy sections I-IV)**

_____ 3	_____ 3	_____ 3
_____ 3	_____ 3	_____ 3
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GENERAL INFORMATION

- A total of 120 credits is required for graduation. Any exceptions to this curriculum must be approved by the student’s department head and Associate Dean for Pamplin Undergraduate Programs.
- Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credits of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credits required for graduation. Please refer to the Undergraduate Catalog for details.
- Pre-requisites: Students are responsible for ensuring they have met the necessary pre-requisites for all courses. Please refer to the Undergraduate Catalog or academic advisor.
- Transferring Courses: Requirements and procedures for transferring courses are available <http://pampl.in/transferecreditsteps>
- Overall and In-Major GPA: Students must have an overall GPA of 2.0 and an in-major GPA of 2.0 to graduate. Courses used to calculate the in-major GPA are noted with a # (e.g. #REAL 1004).
- Policy 91: University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution. Students in the real estate degree program with 30 or more credits must enroll in at least one REAL course per semester. Failure to do so may result in the student’s dismissal from the real estate degree program. This policy is strictly enforced.

⁵ Concept 7 must be satisfied if a course is not selected that double counts for Concepts 2 and 7.