

*For Office Use Only*

Decision: \_\_\_\_\_

Date: \_\_\_\_\_



PAMPLIN COLLEGE OF  
**BUSINESS**  
 VIRGINIA TECH.

**REAL ESTATE MINOR**

Blackwood Program in Real Estate

For students graduating calendar year 2023 and for students entering under UG Catalog 2022-2023

**CHECKSHEET**

Including all prerequisites, students need a **MINIMUM** of 2 academic years or 4 semesters to complete the Real Estate minor. Total Credits Required: 28

		Credits	Grade
<b>A. <u>REQUIRED COURSES (16 credits)</u></b>			
<b>AAEC 4754</b>	<b>Real Estate Law</b> (Pre: Junior standing)	<b>3</b>	_____
<b>ECON 2005</b>	<b>Principles of Economics</b>	<b>3</b>	_____
<b>REAL 1014</b>	<b>Careers in Real Estate</b>	<b>1</b>	_____
	(Pre: (First-year or Sophomore), Co: (REAL 2004 or UAP 2004))		
<b>REAL/UAP 2004</b>	<b>Principles of Real Estate</b>	<b>3</b>	_____
<b>REAL 2034</b>	<b>Real Estate Data Analysis</b>	<b>3</b>	_____
	(Pre: (REAL 2004 or UAP 2004), (REAL 1014 or REAL 2014 or FIN 2164))		
<b>REAL 3044</b>	<b>Financing Real Estate Projects</b>	<b>3</b>	_____
	(Pre: (REAL 2004 or UAP 2004), (REAL 2034 or BIT 2405), (ECON 2005 or AAEC 1005))		
<b>B. <u>ADDITIONAL COURSES (12 credits)</u></b>			
<b>ACIS 1004</b>	<b>Accounting Foundations</b>		
<i>OR</i>		<b>3</b>	_____
<b>ACIS 2115</b>	<b>Principles of Accounting</b>		
<b>PM 3674</b>	<b>Property Management Operations</b>		
<i>OR</i>		<b>3</b>	_____
<b>PM 4684</b>	<b>Leasing Commercial Properties</b> (Pre: Junior standing)		
<b>REAL 3034</b>	<b>Real Estate Market Analysis</b>		
	(Pre: (REAL 2004 or UAP 2004), (REAL2034 or BIT 2405), (ECON 2005 or AAEC 1005))		
<i>OR</i>		<b>3</b>	_____
<b>MKTG 4734</b>	<b>Real Estate Marketing</b> (Pre: MKTG 3104 or MKTG 3104H)		
<b>SPIA 2244/GEOG 2244</b>	<b>Sustainable Urbanization</b>		
	(Offered spring semester only)		
<i>OR</i>		<b>3</b>	_____
<b>SPIA 4454</b>	<b>Future Cities</b>		
	(Offered spring semester only)		

## REAL ESTATE MINOR

The Real Estate minor is open to students in all colleges of the University and draws its courses from several departments and colleges within the University. Advisement for the minor will be conducted by the Academic Advisor for the Program in Real Estate. For more information, visit [www.realestate.vt.edu](http://www.realestate.vt.edu) or e-mail [REALadvisor@vt.edu](mailto:REALadvisor@vt.edu).

### Admission Requirements

Any student (including first semester first-year and transfer students) is eligible to apply for the Real Estate minor. Students pursuing the BS Real Estate or BSBA, the Finance major are not eligible to pursue the Real Estate minor.

### Satisfactory Progress

The student must receive a grade of C- or higher in all required minor courses and maintain a GPA of at least a 2.5 average in the required 28 credit hours.

### Student Responsibility

Including all prerequisites, students need a minimum of 2 academic years or 4 semesters to complete the Real Estate minor. It is the responsibility of the student to plan their courses and no course waivers or force adds will be processed.

### Prerequisites

Some courses listed on this checksheet have prerequisites; please consult the Virginia Tech Undergraduate Catalog or check with your academic advisor for the current prerequisite requirements.

### Certification

In addition to fulfilling the requirements of their individual majors, students must complete the 28 credit hours listed on the attached sheet with at least a grade of C- or higher and at least a 2.5 GPA average in these 28 credit hours. The minor will be noted on the student's transcript.

### Questions

For additional information, contact the Academic Advisor for the Program in Real Estate:  
[REALminor@vt.edu](mailto:REALminor@vt.edu)